

**THE STATE OF NEW HAMPSHIRE**

**MERRIMACK, SS.**

**SUPERIOR COURT**

**Docket No. 03-E-0106**

**In the Matter of the Liquidation of  
The Home Insurance Company**

**LIQUIDATOR'S MOTION FOR  
APPROVAL OF 2010 COMPENSATION PLANS**

Roger A. Sevigny, Commissioner of Insurance for the State of New Hampshire, as Liquidator ("Liquidator") of The Home Insurance Company ("Home"), hereby moves that the Court enter an order approving two integrated compensation plans for the employees of Home in 2010 (the "2010 Employee Compensation Plans") and a compensation and incentive/retention plan in 2010 (the "Special Deputy Plan") for Peter A. Bengelsdorf, the Special Deputy Liquidator of Home (the "Special Deputy Liquidator") (collectively, the "Plans"). Summaries of the 2010 Employee Compensation Plans are attached as Exhibits A and B and a summary of the Special Deputy Plan is provided in the Liquidator's Affidavit and the Ernst & Young LLP ("E&Y") advisory letter dated October 20, 2009 and attached as Exhibit C. The 2010 Employee Compensation Plans consist of an Annual Incentive Plan ("Annual Plan") (Exhibit A) and a Collection Incentive Plan ("Collection Plan") (Exhibit B). The Special Deputy Plan provides compensation for services rendered on an hourly basis as well as an incentive/retention program. The Plans are intended to reward performance and reinforce retention of essential employees and the Special Deputy Liquidator in order to facilitate the successful, efficient, and prompt completion of the liquidation process. The structure of

the Plans is substantially the same as originally proposed and approved in 2004 and each year thereafter, and their economic terms are unchanged from 2009. The Plans and their estimated 2010 cost have been reviewed with the National Conference of Insurance Guaranty Fund's Subcommittee on Home which has advised that it has no objection to this Court's approval of the Plans. In support hereof, the Liquidator respectfully represents as follows:

1. Liquidation Staff for Home. As described in the Liquidator's reports and the Liquidator's Motion for Approval of Compensation Plans dated April 5, 2004 (concerning the 2004 compensation plans) (the "2004 Compensation Motion"), shortly after the liquidation proceeding began in June 2003, the Liquidator determined that the most efficient way to organize the liquidation process was to hire the most critical Risk Enterprise Management ("REM") employees. This permitted the Liquidator to benefit from the continued involvement of experienced employees with prior involvement with Home's runoff. The Liquidator initially hired 98 employees (93 from REM and 5 others) to handle the liquidation of Home (and of USI Re). The liquidation is presently staffed by 75 employees, 63 of whom are located at Home's former headquarters in New York City and 12 in Manchester, New Hampshire. Affidavit of Peter A. Bengelsdorf, Special Deputy Liquidator, in Support of Approval of 2010 Compensation Plans ("Bengelsdorf Aff.") ¶ 3.

2. The Special Deputy Liquidator. The Liquidator has also hired the Special Deputy Liquidator from private industry and appointed him to manage the operations of the liquidation.<sup>1</sup> The Special Deputy Liquidator is the top executive of Home and serves

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<sup>1</sup> The Special Deputy Liquidator also served as Home's Special Deputy Rehabilitator prior to liquidation.

as a consultant who reports directly to the Liquidator rather than as an employee of Home. The terms of his engagement are described in a June 11, 2003 Consulting Agreement which was approved by the Court on June 30, 2003 (the "Consulting Agreement"). The Consulting Agreement remains in effect until terminated. According to the Consulting Agreement, the Special Deputy Liquidator will be paid at an hourly rate of \$250. (The Special Deputy Liquidator's hourly rate has not changed since his engagement began in 2003.) He does not participate in the incentive compensation plans for Home employees, nor does he receive any health and welfare, retirement, or severance benefits from Home. As an independent contractor, he pays the full Social Security tax (employer and employee share) on his compensation. In addition to his hourly compensation, the Special Deputy Liquidator has been eligible to receive an annual incentive award of \$400,000 during 2004 and 2005; \$300,000 during 2006, 2007 and 2008; and \$200,000 during 2009 as well as an annual "Stay Bonus" of \$400,000 during each such year. For 2010 the Special Deputy Plan maintains the annual incentive award at \$200,000 and continues the "Stay Bonus" at the same level. The previous reductions in potential annual incentive bonus amounts were at the Special Deputy Liquidator's request. Affidavit of Roger A. Sevigny, Liquidator, in Support of Approval of Compensation Plan for the Special Deputy Liquidator ("Sevigny Aff.") ¶¶ 4, 5.

3. The Retention of Experienced Employees and the Special Deputy Liquidator Benefits Creditors. Home operated internationally and specialized in affording complex forms of insurance to large enterprises. Due to the sophisticated nature of Home's insurance products, operations, and supporting reinsurance programs, an experienced and stable liquidation staff operating under the management of a well-

qualified and competent Special Deputy Liquidator will materially contribute to the efficient collection of assets and adjudication of claims. This is illustrated by the increase in Home's liquid assets from the day the Order of Rehabilitation was entered, from approximately \$12.7 million as of March 2003 to an estimated \$1.3 billion as of December 31, 2009. (This figure includes USI Re, \$189 million of early access distributions to guaranty associations to date, \$17 million in Class I distributions to Guaranty Funds, \$3.2 million of workers compensation advance payments to Guaranty Funds and \$49.5 million of assets withdrawn from special deposits held by the states to pay Home claims.) Most of this increase is attributable to a combination of reinsurance recoveries and other financial settlements negotiated by the Special Deputy Liquidator and Home's experienced staff. Maximizing the prompt collection of assets is one of the principal statutory goals of the liquidation. RSA 402-C:25, VI. The Liquidator believes that this objective can be facilitated through an alignment of creditor interests with the interests of Home's employees and executives. Sevigny Aff. ¶ 5; Bengelsdorf Aff. ¶ 4.

4. Performance Based Compensation Plans are Appropriate for Large Insurer Receiverships. The Liquidator seeks to continue to provide compensation consistent with best practices with respect to compensation in insurance company liquidations, provide competitive annual and long-term earnings opportunities and balance performance-based rewards with short term and long-term retention. As set forth in the 2004 Compensation Motion, the Liquidator engaged the Performance & Reward Practice of Ernst & Young, nationally recognized compensation consultants, to assist in the design of employee compensation plans for 2004. The consultants had experience in the design of compensation plans for large insurers, like Home, in liquidation. They concluded that

Home's base salaries for employees were approximately at the 50<sup>th</sup> percentile among comparable companies and recommended that total direct compensation (base salary and incentive bonuses) range between the 50<sup>th</sup> and 75<sup>th</sup> percentile. E&Y also reviewed the scope and duties of the Special Deputy Liquidator position and, based on its experience in working with other companies in liquidation and distressed situations as well as "healthy" companies, identified comparable positions against which to evaluate market competitiveness of the Special Deputy Liquidator's compensation. E&Y developed an overall compensation framework which included compensation and incentive/retention components designed to align incentives to the Special Deputy Liquidator with liquidation goals. Seigny Aff. ¶¶ 2, 7; Bengelsdorf Aff. ¶¶ 5, 11.

5. The Three 2004 Employee Compensation Programs. To retain and compensate the necessary staff for Home, the Liquidator developed and requested approval for three integrated compensation plans for 2004: a Retention Plan for non-exempt full time employees, an Annual Incentive Plan for exempt full time employees including executives, and a Collection Incentive Plan for executives. As set forth in the 2004 Compensation Motion, the Liquidator's consultants advised that the plans represented best practices with respect to compensation in insurance company liquidations, provided competitive annual and long-term earnings opportunities, and balanced performance-based rewards with short term and long-term retention. The individual programs were integrated across employee levels and would provide, if performance goals were met or exceeded, total direct compensation between the 50<sup>th</sup> and 75<sup>th</sup> percentile market levels. This was the level of compensation recommended by the Liquidator's consultants in order to retain experienced employees. The Court approved

the compensation plans for 2004 by order issued April 21, 2004 and the similar 2005 compensation plans by order dated March 4, 2005. Bengelsdorf Aff. ¶ 6.

6. The Proposed 2010 Employee Compensation Plans are Based on the 2006 Compensation Plans. After consulting with his compensation consultants at E&Y, in 2006 the Liquidator proposed to eliminate the Retention Plan and continue the Annual Plan and Collection Plan on essentially the same terms as in 2005. During 2004 and 2005 the Retention Plan applied to Home's 15 non-exempt (Federal Wage and Hour Law) employees. The Court approved the 2006 Compensation Plans, including the elimination of the Retention Incentive Plan, by order dated February 8, 2006. Beginning in 2006 those employees had individual performance goals and were included in the Annual Plan. The 2010 Employee Compensation Plans are based on the 2006 plans. Bengelsdorf Aff. ¶ 7.

a. Annual Plan. Seventy-five full time employees as of January 1, 2010, would be eligible to participate in the Annual Plan. This plan is designed to provide additional cash compensation based on the overall performance of Home's liquidation and the individual employee during the annual plan cycle. The Liquidator will determine the annual goals, performance measures and payouts. The 2010 goals will include: operation within budget, accomplishment of enumerated claim determination processing objectives and reaching asset marshalling targets. Annual cash payments will be made after the close of the performance year (no later than March 15, 2011). If an employee voluntarily leaves or is terminated for cause, then no Annual Plan payment would be made. In the event of death, disability or an involuntary termination, the employee will be entitled to a pro rata share of any Annual Plan payment. The estimated 2010 cost for

the Annual Plan is approximately \$1.73 million (compared with \$1.86 million estimated to be paid for 2009, \$2.29 million paid for 2008, \$2.23 paid for 2007, \$2.28 million paid for 2006, \$2.28 million paid for 2005 and \$2.61 million paid for 2004). Bengelsdorf Aff. ¶ 8.

b. Collection Plan. At the discretion of the Liquidator, the 7 senior executives of Home would be eligible to participate in the Collection Plan. The Collection Plan is designed to provide focused incentives for the collection of assets, determination of claims and management of the liquidation in an efficient manner. Awards under this plan will be based on the accomplishment of annual corporate targets but may also vary, at the discretion of the Liquidator, based on achievement of individual performance goals. The objective of the Collection Plan, through the use of deferred compensation, is to retain senior and experienced executives as long as deemed necessary by the Liquidator. Therefore, any Collection Plan award will be deferred and funded into a trust account. The employee will actually receive those funds only upon the involuntary termination of employment other than for cause, or at the dates established by the Liquidator (e.g., an interim 40% payout at July 1, 2012 and 60% payout at July 1, 2014). If an employee voluntarily terminates or is terminated for cause, then all Collection Plan amounts are forfeited. In the event of death or disability, the Collection Plan amounts will be distributed. The estimated 2010 cost for the Collection Plan is approximately \$ 895,145 (compared with \$1.06 million estimated to be paid for 2009, \$1.32 million paid for 2008, \$1.31 million paid for 2007, \$1.45 million paid for 2006, \$1.51 million paid for 2005, and \$1.48 million paid for 2004). Bengelsdorf Aff. ¶ 9.

7. Market Comparability of Home's 2010 Employee Compensation Plans.

E&Y recommends that total direct compensation be set between the 50<sup>th</sup> and 75<sup>th</sup> percentile market levels in order to retain experienced employees. Employee base salaries are estimated by E&Y to be approximately at market median – the 50<sup>th</sup> percentile. Because Home is a company in liquidation, its employees have less career potential than they would if they were to leave Home and become employed with a “healthy” insurance company. Further, previously available perquisites and company-sponsored portions of benefits plans have been restructured or reduced. Home has no retirement plan or company-matched 401(k) plan (as discussed in Paragraph 8, a safe harbor 401(k) plan was in effect in 2005-2009). To address these issues, the Liquidator proposes to continue to provide incentive compensation to all Home employees. Total 2007 cash compensation (base salary and incentive compensation payments) was estimated by E&Y to be competitive to the market median. (This was at the lower end of the target total cash compensation range recommended by E&Y – between the 50<sup>th</sup> and 75<sup>th</sup> percentile market levels.) Given the comprehensive study completed by E&Y in 2007, the fact that no significant changes have been proposed in compensation, and the high variability of survey data due to the impact of the current economic environment, a comprehensive study was not completed for 2009. E&Y advised that it believed that current compensation levels in place for Home's employees, as a whole, remain consistent with market practices and its experience in working with companies in liquidation. The proposed 2010 incentive plans are expected to maintain the same relativities to the market median as the 2007, 2008, and 2009 incentive plans. The 2010



Employee Compensation Plans are annually renewable and therefore subject to prospective modification or termination by the Liquidator. Bengelsdorf Aff. ¶ 10.

8. Home's Non-Contributory 401(k) Plan Safe Harbor Payment. The total incentive compensation budget (assuming performance goals are met) for 2010 has been reduced to reflect a safe harbor payment to permit full participation by employees in Home's 401(k) plan. As described in the Liquidator's reports, Home adopted a non-contributory 401(k) plan effective October 1, 2004. Further, effective January 1, 2005, Home adopted the safe harbor provision under Internal Revenue Service rules so that all employees who wish to do so may contribute the maximum amount to the 401(k) plan. The cost of adopting the safe harbor provision is three percent of employees' earnings (up to an individual employee earnings cap of \$225,000). The cost for 2010 is estimated to be approximately \$275,000, which has been applied to reduce the budget for the 2010 Employee Compensation Plans to the amounts set forth above. Bengelsdorf Aff. ¶ 12.

9. Purposes of the Proposed Special Deputy Plan. The Special Deputy Plan has four primary objectives. First, it recognizes the Special Deputy Liquidator's role as top executive of the Home liquidation operation. Although an independent contractor, the Special Deputy Liquidator works at least the hours of a full time employee and, because he is responsible for Home's day-to-day operations he has more responsibility than any other employee of Home. He provides similar services, at no cost to Home, respecting certain other pending New Hampshire insurer receiverships. Second, the Plan acknowledges the Special Deputy Liquidator's significant accomplishments to date as evidenced by the large increase in Home's cash and liquid invested assets and the resolution of numerous business issues as described in the Liquidator's quarterly reports.

Third, the Special Deputy Plan aligns the Special Deputy Liquidator's incentives with those of Home's creditors and the Liquidator's goals for Home. Specifically, the Special Deputy Liquidator must marshal assets of Home; hire and maintain Home's staff; prepare and file timely and accurate reports for the Liquidator (and ultimately with the Court); and operate Home in a cost-effective manner. Fourth, the Special Deputy Plan provides the Special Deputy Liquidator with compensation consistent with competitive market positioning in relation to Home's current executive team. Seigny Aff. ¶ 7.

10. The Proposed 2010 Special Deputy Plan. The Special Deputy Plan consists of three components. First, the Special Deputy Liquidator's present base compensation will remain at its 2003 level -- \$250 per hour. Second, the Plan provides an annual incentive bonus structure ("AI"). As with the AI component of the Special Deputy Liquidator's 2004, 2005, 2006, 2007, 2008 and 2009 compensation plans, the Liquidator will set annual goals for the Special Deputy Liquidator (e.g., success in marshalling assets, organization performance within budget, implementation of an effective claim determination operation, extent of early access distributions, obtaining an appropriate independent auditor opinion, timely and accurate reporting to the Liquidator and the Court throughout the performance year). After the end of the year, the Liquidator will evaluate the Special Deputy Liquidator's performance with respect to each of those goals and determine the AI bonus based upon those accomplishments. The 2010 AI provides the Special Deputy Liquidator with an opportunity to earn an AI bonus of \$200,000 (equal to the 2009 AI bonus and down from \$400,000 in 2005 and \$300,000 in 2006, 2007 and 2008). E&Y determined that this target dollar amount falls between the amounts available to other Home executives under the 2010 Employee Compensation

Plans. Third, a “Stay Bonus” covering a twelve month period from January 1, 2010 through December 26, 2010 of \$400,000 is payable on December 24, 2010. The 2009 “Stay Bonus” was also \$400,000.<sup>2</sup> The “Stay Bonus” provides a cash incentive to this senior and experienced insurance industry executive and encourages him to remain with Home. Assuming the Special Deputy Liquidator stays until December 24, 2010 and achieves all the AI goals, the estimated 2010 cost for the incentive/retention portions of the Plan would be \$600,000. Other estimated 2010 payments to the Special Deputy Liquidator under the Consulting Agreement are an additional \$550,000 (at 2,200 billable hours). Total compensation would be equal to that anticipated for 2009. Sevigny Aff. ¶ 8.

11. Annual Renewal of the AI and “Stay Bonus”. Prior to 2008, the term of the Consulting Agreement between the Liquidator and Mr. Bengelsdorf had been continuous until terminated but the term of the AI and “Stay Bonus” was annual. The AI and “Stay Bonus” had been negotiated and agreed upon each year but were not always submitted and approved before January 1 of the applicable year. This left a gap between the end of the performance year and the effective date of the next year’s plan, creating substantial risk to Mr. Bengelsdorf and his estate in the event of his death or disability during the interim. In order to avoid such unintended consequences from a gap in entitlement to the AI and “Stay Bonus”, in 2008 the Special Deputy Plan provided for the AI and “Stay Bonus” to remain in effect but be subject to annual review by the Liquidator and approval by the Court. If the Special Deputy Plan were to be terminated by the

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<sup>2</sup> In the event of death or disability both the AI bonus and the Stay Bonus are paid in full. In the event the Special Deputy Liquidator is terminated without cause or the Special Deputy Plan is terminated or not renewed, such bonuses will be pro-rated.

Liquidator or not approved for continuation by the Court, Mr. Bengelsdorf would receive a pro rata benefit (see footnote 2, p. 10). The economic terms of the Special Deputy Plan are unchanged from 2009. Sevigny Aff. ¶ 9.

12. Market Competitiveness of the Proposed Special Deputy Plan. The Liquidator retained E&Y to conduct an evaluation of the Special Deputy Liquidator's current and proposed 2010 compensation. The Special Deputy plan retains the same incentive and retention structure as previous years with the alterations described above in Paragraphs 10 and 11. Based upon E&Y's experience, a competitive compensation level is one that approximates 85%-115% of the targeted market level (typically a range between the 50<sup>th</sup> and 75<sup>th</sup> percentile). E&Y concluded that the Special Deputy Plan provides total direct compensation (or TDC, defined as base salary plus annual and long-term incentives) which, after adjustment for the absence of benefits, is below the market median (50<sup>th</sup> percentile) and is less competitive than the total direct compensation for Home's other top executives, which is between the 50<sup>th</sup> and 75<sup>th</sup> percentiles. E&Y further advises that the proposed Special Deputy Plan is properly weighted towards variable or performance-based compensation and encourages a continuation of the working relationship. Sevigny Aff. ¶¶ 6 and 10.

13. The Liquidator's Consultant Advises that the Proposed Plans are Appropriate. The Liquidator's consultant, E&Y, advises that the 2010 Employee Compensation Plans and the Special Deputy Plan are appropriate and consistent with general market practices and to insurance companies in liquidation. It further advises that the individual plan designs and mechanics are based upon commonly accepted compensation practices for insurance companies in liquidation, and that the levels of pay

provided by the individual plans, as well as the overall total compensation, represent market competitive compensation levels. Copies of E&Y's advisory letters dated October 20 & 21, 2009 are attached as Exhibits C and D. Sevigny Aff. ¶ 10; Bengelsdorf Aff. ¶ 13.

14. The Plans Are Necessary. The Liquidator believes that without the adoption of these plans the liquidation effort would be harmed because key employees would seek better, more long-term career opportunities elsewhere while the services and experience of the Special Deputy Liquidator might be lost. See Sevigny Aff. ¶ 12; Bengelsdorf Aff. ¶ 14.

15. The Liquidator's Authority to Set the Terms of Employment. The Liquidator has authority under RSA 402-C:25, II, and paragraph (r) of the Order of Liquidation issued June 13, 2003, to engage employees and set the terms of their compensation "subject to the control of the court." The Liquidator also has authority pursuant to RSA 402-C: 25, IV, to use the property of Home and to defray the costs of collecting its assets and liquidating its property and business.

16. The Liquidator's Authority to Appoint a Special Deputy Liquidator. The Liquidator has authority under RSA 402-C: 25, I and paragraph (t) of the Liquidation Order entered June 13, 2003, to appoint a special deputy and determine his or her compensation "subject to the court's control." The Liquidator also has authority pursuant to RSA 402-C: 25, IV to use the property of Home to defray the costs of collecting its assets and liquidating its property and business.

17. The Plans are Fair and Reasonable. For the reasons described above, in the Sevigny Affidavit and in the Bengelsdorf Affidavit, the Liquidator submits that the

Plans are fair and reasonable and in the best interests of the liquidation and of the policyholders and other creditors of Home.

WHEREFORE, the Liquidator requests that the Court enter an order in the form submitted herewith approving the Plans and grant such other and further relief as may be just.

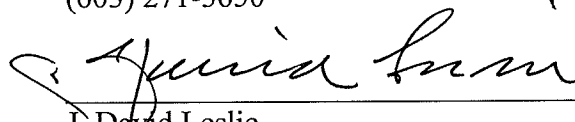
Respectfully submitted,

ROGER A. SEVIGNY, COMMISSIONER OF  
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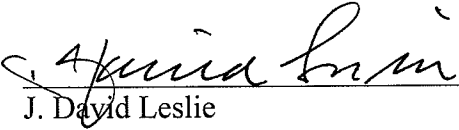


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December 16, 2009

Certificate of Service

I hereby certify that a copy of the foregoing Motion for Approval of 2010 Compensation Plans, the Affidavit of Roger A. Sevigny, Liquidator, the Affidavit of Peter A. Bengelsdorf, Special Deputy Liquidator, and the proposed form of order were sent, this 16th day of December, 2009, by first class mail, postage prepaid to all persons on the attached service list.

  
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J. David Leslie

THE STATE OF NEW HAMPSHIRE

MERRIMACK, SS.

SUPERIOR COURT

In the Matter of the Liquidation of  
The Home Insurance Company  
Docket No. 03-E-0106

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The Home Insurance Company in Liquidation  
2010

Annual Incentive Plan

Component	Plan Design
Administration	Plan to be administered by the Liquidator who retains the authority to interpret the Plan, to establish or revise the Plan rules and policies, and to make any determinations necessary to administer the Plan including individual award determinations, funding, and distributions/payouts.
Term	Annual plan, renewable at the discretion of the Liquidator.
Effective Date	January 1, 2010 - December 31, 2010
Eligibility	All exempt and non-exempt employees who were employed full time as of January 1, 2010. In the case of a new hire, participation will be prorated for the plan year. All participants will be informed of their participation at the beginning of the plan year in writing.  Eligible employees must be employed full time for no less than 90 days to fully participate in the annual plan cycle. Payments will be pro rated in the event of a partial year of service.  Eligibility and/or participation in this plan is not intended as a commitment by The Home Insurance Company in Liquidation for continued employment for the duration of the plan year. Participation is not to be construed as a guarantee of employment or any payments under the plan.
Payment Currency	All awards under this plan will be paid in cash via regular payroll, subject to all tax reporting and withholding.  Employees must be employed full time as of the date checks are issued to receive payment under the plan.
General Design	The plan is designed to provide additional annual cash compensation based on the overall performance of The Home Insurance Company in Liquidation and the individual eligible employee during the annual plan cycle. Performance will be assessed in relation to annual goals as determined by the Liquidator. The Liquidator retains sole authority to determine annual goals, performance measures, and payouts.

The Home Insurance Company in Liquidation  
2010

Annual Plan

<p><b>Component</b></p>	<p>Eligible positions/employees will have the opportunity to earn an additional annual cash incentive payment under this plan. Individual earnings opportunities will be based on position level as determined by the Liquidator.</p> <p>Annually, at the outset of the plan cycle, the Liquidator will set the annual corporate goals for this plan. Both a "threshold" (or minimum) and "target" (or expected) level of net cash collections will be defined. When the "threshold" level is attained, Annual Plan payments will be triggered at 50% of the "target" payout defined for each participating position. Achievement of "target" results will trigger the "target" payout. Results above "target" will be prorated.</p> <p>Annual performance goals for participating individuals may also include, at the discretion of the Liquidator, an individual component. Any individual performance goals will be defined at the outset of the plan year in the individual confirmation (of participation) letters. The relative weighting of these individual goals in relation to the total company financial goals will also be specified</p>
<p>Payout Frequency</p>	<p>Payments are annual and will be made no later than 30 days following the release of unaudited annual financial results.</p>
<p>Coordination with employment offer letters</p>	<p>Payments under this plan will be coordinated with any annual bonus/incentive payments provided in individual employment offer letters. Annual payments under this plan to any eligible participating employees will be computed as the greater of either the Annual Plan payment or the payment specified in the individual employment offer letter.</p>
<p>Payout Decision Rules</p>	<p>If employment is terminated due to:          Death - a pro rata share of any Annual Plan payment will be paid to the employee's estate at the next regular year-end payout date.          Disability - accrual ceases when the employee enters disability; a pro rata share of any partial year Annual Plan payment will</p>

The Home Insurance Company in Liquidation  
2010

Annual Plan

Component	
	<p>be paid to the employee at the next regular year end payout date. Participation can resume if the employee returns to full time employment; a pro rata share of any Annual Plan payment will be made for a partial year of participation upon return to full time employment.</p> <p>Voluntary resignation - no payments will be made to employees who voluntarily resign their employment.</p> <p>Involuntary termination "not for cause" or position elimination - a pro rata payment will be made to employees who are terminated involuntarily at the next regular year end payout date or, at the Liquidator's discretion, paid out at the next regular payroll cycle following the termination date.</p> <p>Involuntary termination "for cause" - no payments will be made to employees who are terminated "for cause".</p>

The Home Insurance Company in Liquidation  
2010

Collection Incentive Plan

Component	Plan Design
Administration	Plan to be administered by the Liquidator who retains the authority to interpret the Plan, to establish or revise the Plan rules and policies, and to make any determinations necessary to administer the Plan including individual award determinations, funding, and distributions/payouts.
Term	Annual plan, renewable at the discretion of the Liquidator.
Effective Date	January 1, 2010 - December 31, 2010
Eligibility	Senior executive employees of The Home Insurance Company in Liquidation will be eligible for participation in this plan at the sole discretion of the Liquidator. Except in the case of a newly hired senior executive, eligibility will be determined on or about the beginning of the plan cycle and all participants will be informed in writing of their participation, potential payouts (including interim payouts) under the plan, performance goals and payout formula(s), and plan administration protocols no later than 30 days after the start of the plan cycle. Eligible employees must be employed full time for no less than 90 days to participate in the annual plan cycle. Payments will be pro rated in the event of a partial year of service. Eligibility and/or participation in this plan is not intended as a commitment by The Home Insurance Company in Liquidation for continued employment for the duration of the plan year. Participation is not to be construed as a guarantee of employment or of any payments under the plan.
Payment Currency	All annual awards made under this plan will be funded into individual trust accounts for eligible participants no later than 30 days following the release of unaudited annual financial results. Trust accounts will be held by the Trustee in the name of The Home Insurance Company in Liquidation and will be administered as follows:

The Home Insurance Company in Liquidation  
2010

Collection Plan

Component	
	<p>The Trustee shall invest Trust assets so as to preserve principal. Capital appreciation of Trust assets is not an investment objective. The Liquidator, may agree however, to the establishment of a procedure which allows for individual informal and non-binding suggestions with respect to the manner in which their awards may be invested prior to payment. This is not currently in place but if the Liquidator or trustee chooses to implement this option, he will provide appropriate notice to Participants.</p> <p>Funded accounts will be distributed to participants at the close of the liquidation, or at a predetermined date set in the individual's employment offer letter or plan agreement.</p> <p>Funds will be distributed or forfeited according to the Distribution Decision Rules noted below.</p> <p>Participants must take all distributions from Trust accounts at the time of distribution (assets cannot be held in the trusts or rolled over to IRA or other qualified pension plans). Distributions will be made in cash and will be subject to all normal tax withholding and reporting; the Trustee will be directed to file all necessary tax reporting upon distribution.</p>

The Home Insurance Company in Liquidation  
2010

Collection Plan

<p><b>Component</b></p>	<p><b>General Design</b></p> <p>The Plan is designed to serve as a retention incentive for senior executives to remain at The Home Insurance Company in Liquidation through the successful close of the estate and to focus their energies on achieving the Liquidation's goals.</p> <p>Awards under this plan will be based on annual financial results as determined by the Liquidator. For this plan cycle (January 1, 2010 through December 2010), the corporate goals are defined as net cash collected, expense control, determination activity and records management. Goals may vary in different plan cycles/years. Annual goal(s) will be announced by the Liquidator at the outset of the plan year and communicated in writing to all eligible participants. Final results will be determined based on unaudited annual financial results at the end of the plan cycle.</p> <p>Target award levels will be defined and communicated at the outset of the plan year for all eligible participants. Target awards will be paid (i.e., funded into participants' trust accounts as described herein) when the annual financial target(s) is achieved. Target awards for any participant may vary from plan year to year.</p> <p>Target awards will be defined in terms of a "percentage of base salary" and may vary from the target payout level based on company and individual performance.</p> <p>Annual awards may vary from the target amount based on the sole discretion of the Liquidator in assessing annual performance under the plan.</p> <p>Annual performance goals for participating individuals may also include, at the discretion of the Liquidator, an individual component. Any individual performance goals will be defined at the outset of the plan year in the individual confirmation (of participation) letters. The relative weighting of these individual goals in relation to the total company financial goals will also be specified. Evaluation of results in relation to these individual goals will be made at year-end and integrated with the calculation of AIP payouts.</p>
<p><b>Payout Frequency</b></p>	<p>Funding of trust accounts for participants will be annual. Distributions of funds in accounts will be administered by the Trustee according to the decision rules below.</p>



The Home Insurance Company in Liquidation  
2010

Collection Plan

Component	
Distribution Decision Rules	<p>Funds in individual's trust accounts will be distributed as follows based on the conditions of the employee's termination from The Home Insurance Company in Liquidation. If employment is terminated due to:</p> <p>Death - all funds in the participant's trust account will be paid to the individual's estate within 30 days of the Trustee receiving written notice of the employee's death. A pro rata share of the deceased employee's partial plan year participation will be given to the estate at as soon as reasonably possible following the conclusion of the Plan Cycle.</p> <p>Disability - accrual of benefits under this plan ceases when the employee enters disability; a pro rata share of any annual CIP award payment will be funded to the individual's trust account at the next regular annual funding date. Employees can re-enter the plan upon return to full time employment; a pro rata share of the annual CIP award will be funded to the employee's trust account in a partial year if an employee returns to full participation.</p> <p>Voluntary resignation - funds in trust accounts will be forfeited with respect to employees who resign their employment with The Home Insurance Company in Liquidation prior to the close of the liquidation or other predetermined final payout date as specified in the plan documents, employment offer letter, or plan agreement. The Trustee will return all funds in such ex-employees' accounts to The Home Insurance Company in Liquidation.</p> <p>Involuntary termination "not for cause" or position elimination - if an employee is terminated "not for cause" or his/her position is eliminated during the course of the Liquidation all funds in the employee's trust account will be distributed to the participant by the Trustee as soon as reasonably possible. In the case of any Plan Cycle which is not yet completed, payment shall be made as soon as reasonably possible following the conclusion of the Plan Cycle.</p> <p>Involuntary termination "for cause" - funds in trust accounts will be forfeited with respect to employees who are terminated "for cause".</p> <p>Close of the estate/liquidation - at the termination of The Home Insurance Company liquidation Proceeding, the Liquidator will direct the Trustee to distribute all remaining funds in participants' accounts according to the procedures described above.</p>

October 20, 2009

**PRIVATE AND CONFIDENTIAL**

Mr. Roger Sevigny  
Commissioner of Insurance and Liquidator of The Home Insurance Company  
State of New Hampshire Insurance Department  
21 South Fruit Street, Suite 14  
Concord NH 03301-7317

Dear Commissioner Sevigny:

At your request, as Liquidator of The Home Insurance Company (“Home” or “the Company”), Ernst & Young LLP’s (E&Y) Performance & Reward Practice reviewed the competitiveness of Home’s current compensation levels compared to typical market levels. In 2007, E&Y performed a comprehensive market analysis with respect to employee compensation levels, however, in 2008 and 2009 a separate analysis was not conducted due to the following reasons: i.) The Company has not proposed any significant changes to their compensation levels for the past two years, and ii.) The survey data available for the insurance industry is highly variable due to the significant impact the current economic environment has had on executive compensation overall. Therefore, we felt that performing a new market analysis in the current year would not be a cost effective undertaking at this time, and instead we intend to initiate a new study next year when more robust data is available in the fall of 2010.

As a part of this engagement, you also asked that we review, as we have done for the past several years, the Special Deputy Liquidator’s (Peter Bengelsdorf’s) existing compensation arrangements relative to typical market levels. The purpose of this letter is to provide you with our findings concerning the competitiveness of the Special Deputy Liquidator’s current and proposed compensation levels for 2010 relative to comparative market levels using the same methodology employed for our review of Home’s key employee positions (detailed under separate cover).

Similar to the analysis conducted for Home’s Top Executives, companies in liquidation typically focus on “healthy company” pay levels to determine appropriate market compensation levels for their Special Deputy Liquidators because they will be competing with healthy companies to retain and motivate their key employees.

**BACKGROUND**

Beginning in the fall of 2003, Ernst & Young developed three incentive compensation programs for the executives and other employees of Home specifically designed to meet the needs of the liquidation operations. These plans, the Retention Incentive Plan (RIP), the Annual Incentive Plan (AIP), and the Collection Incentive Plan (CIP) were approved by the State of New Hampshire Superior Court (Court) on April 21, 2004 (please see Docket No. 03-E-0106). In addition, the Liquidator decided to submit the incentive and retention plans for annual approval by the Court. The Special Deputy Liquidator position does not participate in these incentive

plans. The Liquidator is the administrator of the incentive and retention plans (now the AIP and CIP plans, only) and the Special Deputy Liquidator, by delegation, is responsible for monitoring the operation of the two plans. As such, it is appropriate for the Special Deputy Liquidator's compensation to be independent of these plans.

The Special Deputy Liquidator is the top executive of Home serving as an independent contractor to the State of New Hampshire and reporting directly to the Insurance Commissioner as Home's liquidator. We have reviewed the scope and duties of the Special Deputy Liquidator position and, based on our experience in working with other companies in liquidation and distressed situations as well as "healthy" companies, identified comparable positions against which to develop a market competitive compensation program for the Special Deputy Liquidator position.

The Special Deputy Liquidator is presently subject to a one year compensation plan which expires on December 31, 2009. Mr. Bengelsdorf has requested that his compensation plan continue, as does Mr. Bengelsdorf's consulting agreement, unless terminated on thirty days notice by either of the parties or if the Court does not approve its continuation. (We also understand that you wish us to continue to provide annual assessments of the competitiveness of the Special Deputy Liquidator's compensation levels since the amount of Mr. Bengelsdorf's compensation will be submitted to the Court annually for review and approval). The current compensation plan for the Special Deputy Liquidator consists of Base Compensation, which is estimated to be \$550,000 for 2009, a Performance Bonus of \$200,000 and a "Stay" Bonus of \$400,000. In contemplation of a 2010 compensation plan for the Special Deputy Liquidator similar to 2009, the summary below includes an assessment of the competitiveness of Mr. Bengelsdorf's current compensation as well as his proposed compensation levels for 2010.

### **Compensation Program History & Objectives**

In 2003, an overall compensation framework for the Special Deputy Liquidator was developed based on four (4) primary objectives:

1. Recognize Mr. Bengelsdorf's role as the top executive of Home;
  - Preserve the position's contractor status but recognize that, in terms of time spent, Mr. Bengelsdorf is more than a full-time employee and is filling the role of the top executive;
2. Acknowledge significant contributions that have already occurred;
  - Acknowledge the significant amount of value that had already been contributed to the liquidation process by the Special Deputy Liquidator with liquid assets at March 5, 2003 of \$12.7 million rising to approximately \$ 1.19 billion (including early access payments of approximately \$ 188.5 million and Class I guaranty fund administration expenses of \$ 17.2 million) as of September 30, 2009.
3. Align incentives with the Liquidation's goals;
  - Provide Mr. Bengelsdorf with a structured incentive plan of performance objectives that aligns his objectives with Home's creditors.
  - Mr. Bengelsdorf's primary responsibilities are to: (1) effectively marshal assets of the estate, (2) hire and maintain an adequate staff, (3) file timely and appropriate reports on the Liquidation's status and (4) operate the Liquidation in a cost effective manner;
4. Use available comparable market compensation data;

- Develop competitive market data consistent with Published Survey Analysis and Proxy Analysis;
- Remain consistent with competitive market positioning in relation to the current executive team.

**Compensation Components (Please See Exhibit I)**

The current and proposed total direct compensation (TDC) for the Special Deputy Liquidator position consists of three (3) components:

**1. Base Compensation:**

- **Current 2009 Base Compensation Level:** Mr. Bengelsdorf's estimated 2009 Base Compensation approximates **\$550,000** based on **2,200** hours billed and **2,500** hours worked for the Home only. (At the request of the New Hampshire Insurance Commissioner, Mr. Bengelsdorf also acted, during 2007, 2008 and currently in 2009, as Special Deputy Liquidator/Commissioner of three other New Hampshire insurers. Those proceedings continue and Mr. Bengelsdorf is paid additional compensation for his services from the assets of those insurers.)
- **Proposed 2010 Base Compensation Level:** The \$250 rate per hour will be unchanged from the current arrangement. (The hourly rate has not changed since 2003.) Mr. Bengelsdorf has estimated that his 2010 Base Compensation will be approximately **\$550,000** (assuming an **estimated 2,200** hours billed and **2,400** hours worked).
- **Please Note:** In order to present Base Compensation in the same manner as other Home employees and to develop an "apples-to-apples" comparison with market data, we have adjusted the Base Compensation to reflect the fact that Mr. Bengelsdorf does not receive employee benefits from Home. (As an independent contractor, Mr. Bengelsdorf, pays the full Social Security tax (employer and employee share) on his compensation. He does not receive any health and welfare, vacation, paid holidays, retirement or severance benefits from Home.)
  - Based on our experience, the cost of typical employee benefits offered to Home employees is approximately 25 percent of employee base salary. The estimated 2009 Base Compensation of **\$550,000** and the proposed 2010 Base Compensation of \$550,000 (assumes minimal non-Home related activities), have been adjusted to reflect the absence of this typical benefit load.
  - This adjustment results in estimated 2009 Base Compensation of **\$440,000** (or **\$550,000/1.25**) and estimated 2010 Base Compensation of \$440,000 (or **\$550,000/1.25**)

**2. Performance Bonus or Annual Incentive ("AI") Bonus Structure**

The current and proposed Performance Bonus is established and determined by the Liquidator in accordance with the process described below.

- Annually, at the outset of the plan cycle, the Liquidator sets the annual goals for this plan (e.g. success in marshalling assets, organization performance within budget,

implementation of an effective claim determination operation, extent of early access distributions, obtaining an appropriate independent auditor opinion, timely and accurate reporting to the Liquidator and the Court throughout the performance year).

- After the end of the plan cycle, the Liquidator evaluates Mr. Bengelsdorf's performance with respect to each of those goals and determines the AI bonus based upon those accomplishments.
- **Current 2009 Performance Bonus "AI" Target Level:** In 2009, Mr. Bengelsdorf targeted Performance Bonus amount decreased from a target dollar amount of \$300,000 to \$200,000 which is where it currently stands.
- **Proposed 2010 Performance Bonus "AI" Target Level:** For 2010, Mr. Bengelsdorf's Performance Bonus will remain the same at \$200,000.
- **Please Note:** The \$200,000 target Performance Bonus opportunity falls between the amounts available to other Home executives. Any AI Bonus will be pro-rated in the event Mr. Bengelsdorf is terminated without cause. In the event of death or disability, the AI Bonus will be paid in full.

**3. "Stay" Bonus**

- **Current 2009 Stay Bonus Compensation Level:** Mr. Bengelsdorf's current "Stay" Bonus opportunity is \$400,000 (covering the twelve month period from January 1, 2009 to December 31, 2009) and payable on or after December 25, 2009.
- **Proposed 2010 Stay Bonus Compensation Level:** Unchanged from the current arrangement with the proposed "Stay" Bonus opportunity at \$400,000 (covering the twelve month period from January 1, 2010 to December 31, 2010) payable on or after December 24, 2010.
- **Please Note:** Such "Stay" Bonus will be pro-rated in the event Mr. Bengelsdorf is terminated without cause. In the event of death or disability, such amount will be paid in full.

**FINDINGS – COMPETITIVENESS OF COMPENSATION TO MARKET LEVELS**

Among healthy companies, TDC typically reflects an incumbent's base salary plus annual and long-term incentives. For purposes of assessing the competitiveness of Mr. Bengelsdorf's TDC to market, TDC for Mr. Bengelsdorf reflects Base Compensation plus AI Bonus and "Stay" Bonus. Compensation theory and our experience indicate that a competitive compensation level is one that approximates 85% - 115% of targeted market levels (typically 50<sup>th</sup> percentile, to 75<sup>th</sup> percentile).

Given the comprehensive compensation analysis conducted in 2007 and the results from the study that indicated Mr. Bengelsdorf's TDC to be positioned significantly below the competitive range of median market levels, we did not conduct a market study analyzing his pay.

Based on our experience, Mr. Bengelsdorf's proposed 2010 TDC after adjusting the estimated Base Compensation by 25% to account for the absence of the employee benefits currently provided to Home employees (and normally provided to persons occupying similar positions), continues to be conservative relative to that of the median market levels.

**Exhibit I**

**Current / Proposed Compensation**

Compensation Component	Proposed 2010 Compensation	Actual 2009 Compensation	% Change
Base Salary Level	\$ 440,000	\$ 440,000	0%
Base Salary Adjusted (for 25% load)	\$ 550,000	\$ 550,000	0%
Performance Bonus	\$ 200,000	\$ 200,000	0%
Stay Bonus	\$ 400,000	\$ 400,000	0%
Long-Term Incentive (Equity)	\$ -	\$ -	0%
<b>Total Direct Compensation</b>	<b>\$ 1,040,000</b>	<b>\$ 1,040,000</b>	<b>0%</b>

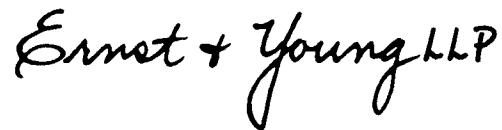
**SUMMARY CONCLUSIONS**

Overall, the proposed TDC for the Special Deputy Liquidator represents a program that provides variable or performance-based compensation while also encouraging a continuation of the existing relationship. The proposed TDC (Base Compensation plus AI Bonus and "Stay" Bonus) for the Special Deputy Liquidator, if performance objectives are achieved, will be approximately \$1.04 million (note, the Special Deputy Liquidator receives no employee benefits from Home). Based on our experience, we find that the Special Deputy Liquidator's proposed 2010 compensation is consistent relative to market median levels.

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We sincerely appreciate the opportunity to continue to provide human resource advisory assistance to the Liquidator on this engagement. Please do not hesitate to call Martha Cook at 404.817.5734 if you have any questions.

Very truly yours,



Copy to: Bill Kane; Ernst & Young, Philadelphia  
Martha Cook; Ernst & Young, Atlanta  
Renee Tarantini; Ernst & Young, New York

**Ernst & Young LLP**600 Peachtree Street  
Atlanta, Georgia 30308Office: (404) 874-6300  
Fax: (404) 817-4306

October 21, 2009

Mr. Roger Sevigny

In his capacity as Liquidator of the Home Insurance Company in Liquidation  
State of New Hampshire Insurance Department  
21 South Fruit Street, Suite 14  
Concord NH 03301-7317

Dear Commissioner Sevigny:

As a part of our engagement with Home Insurance Company in Liquidation ("Home" or "the Company"), Ernst & Young LLP's (E&Y) Performance & Reward Practice has been asked to review the competitiveness of Home's current compensation levels to typical market levels and provide a letter summarizing our findings. The information included in this letter is based upon our knowledge and experience in advising (1) insurance companies in liquidation, (2) non-insurance companies in liquidation, (3) a broad cross-section of companies during a financial restructuring and (4) the results of the competitive market studies that we have historically completed on behalf of Home.

In 2007, E&Y performed a comprehensive market analysis with respect to employee compensation levels, however, in 2008 and 2009 a separate analysis was not conducted due to the following reasons: i.) The Company has not proposed any significant changes to their compensation levels for the past two years, and ii.) The survey data available for the insurance industry is highly variable due to the significant impact the current economic environment has had on executive compensation overall. Therefore, we felt that performing a new market analysis in the current year would not be a cost effective undertaking at this time, and instead we intend to initiate a new study next year when more robust data is available in the fall of 2010. With that being said, we believe the current compensation levels in place for Home's employees, as a whole, remain consistent with market practices and our experience working with companies in liquidation.

In identifying the competitive market, companies in liquidation typically focus on "healthy company" pay levels because they will be competing with healthy companies to retain their liquidation employees. Based upon our experience, companies in liquidation typically target base salaries at median (50th percentile) market levels and total cash compensation (or TCC, defined as base salary plus annual incentives) at or above median market levels of "healthy" companies within their specific and broader industry segments. In addition to TCC, companies typically provide their Senior Management Group with longer-term incentives that are designed to provide additional performance-based incentives that can result in total direct compensation (or TDC, defined as base salary plus annual and long-term incentives) levels between 50<sup>th</sup> and

75th percentile market levels of “healthy” companies within their specific and/or broader industry segment.

**HOME INSURANCE COMPANY IN LIQUIDATION**

**Background**

Upon entering into Liquidation, the resources allocated to Home from the third party services provider were reduced to approximately 93 executives and employees that were considered to be critical to the success of the liquidation and valuable to the Company due to their significant industry and Company experience. Since 2004, 20 employees have terminated their employment with Home, either voluntarily or due to a reduction in force. Presently, there are 7 incentive eligible executives and employees.

Beginning in the fall of 2003, Ernst & Young performed a market competitiveness study by reviewing executive and employee compensation in healthy insurance companies of similar size and scope to Home. The results of this original study, as well as the results of subsequent studies we have completed on behalf of Home, have showed that, overall, Home’s proposed base salaries generally approximate the market median (50<sup>th</sup> percentile). In addition, Home’s liquidation employees were provided with additional incentive opportunities so that overall compensation levels were sufficient to retain individuals and keep them focused on the goals and objectives of the Company’s liquidation process.

In 2004, three of the commonly used incentive plan designs for insurance companies in liquidation were selected and customized to the specific needs of Home. These new plans included: (1) the Retention Incentive Plan (RIP), (2) the Annual Incentive Plan (AIP), and (3) the Collection Incentive Plan (CIP – a long-term incentive plan). For the performance-based plans (AIP and CIP), performance measures were selected that were (a) consistent with market practices of similarly situated companies and (b) aligned with the overall objectives of Home’s liquidation period. In 2006, Home eliminated its RIP which resulted in two remaining incentive plans that are active.

As is typical among companies in restructuring and liquidation, Home’s top executives currently participate in the AIP and the CIP programs. Exempt employees participate in the AIP. While initially non-exempt employees participated in the RIP only based upon the premise that they had the most limited ability to influence overall corporate performance, in 2006 Home eliminated the RIP and moved the 13 non-exempt employees into the AIP. This change occurred in recognition of Home’s implementation of a specific goals and measurements assessment process and was based on the belief that all employees have the opportunity to contribute in specific and measurable ways.

When determining the competitiveness of an incumbent’s compensation to market levels, a competitive compensation level is defined as one which falls within an 85% to 115% range of the indicated market consensus level, while actual compensation over 115% of the market consensus level would be considered very competitive.



INCUMBENT PAY VS MARKET	DEGREE OF COMPETITIVENESS
115%+ 85% - 114.9% 75% - 84.9% Less Than 75%	Very Competitive Competitive Less Than Competitive Significantly Less Than Competitive

**2007 Comprehensive Compensation Analysis & Findings**

In 2007, our overall analysis concluded that Home's base salary (85.2%), target TCC (93.6%) and target TDC (97.8%) compensation levels were competitive to the median (50th percentile) of the competitive market.

**2009 Results**

Combining the comprehensive compensation study completed in 2007 and the fact that the Company has not proposed any significant changes to their compensation levels for the past two years, an updated market study has not been completed over the last two years (in 2008 or 2009). Based on our experience, we believe that 2009 pay levels continue to be conservative relative to market. *(Note: Select employees were given base salary increases in 2009 based on increased responsibilities, performance, and value to the liquidation. However, bonus opportunities were not increased).*

**SUMMARY CONCLUSION**

Based upon our industry and experience working with companies being restructured and/or liquidated, the current 2009 compensation levels appear to be appropriate and consistent with general market practices and to insurance companies in liquidation.

The individual plan designs and mechanics that Home has employed over the last 5½ years are based upon commonly accepted compensation practices for insurance companies in liquidation. Overall, the levels of pay provided by the individual incentive plans, as well as the overall total compensation represent market competitive compensation levels.

Mr. Roger Sevigny

October 21, 2009

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We appreciate the opportunity to continue to serve The Home Insurance Company in Liquidation. If you have any questions regarding this information please call Martha Cook at 404.817.5734 or Renee Tarantini 212.773.9008.

Sincerely,

*Ernst + Young LLP*

Copies to: Peter Bengelsdorf – Home Insurance Company in Liquidation  
Bill Kane, E&Y – Philadelphia  
Martha Cook, E&Y – Atlanta  
Renee Tarantini, E&Y – New York